





NEWSLETTER

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Dr. Chris Loukaitis

A Letter from the DC Dental Society President Chris Loukaitis, DDS

Dear Colleagues,

One of the great and often overlooked aspects of dentistry is the opportunity that it affords to interact with like-minded professionals through education, social events, and volunteer opportunities. We have some of each coming up in the next few weeks, and I hope to see many of you at these upcoming events.

Tomorrow, the Society is holding its first ever Spring Symposium for Licensure at the Georgetown University Conference Center. As a reminder to all attendees, registration opens and breakfast will be served beginning at 7am, and the first speaker will begin promptly at 8am. Please note that this event is completely sold out, and as such there is no on-site registration.

The speed with which the event sold out, as well as the length of the wait list, has demonstrated that the demand for licensing-focused content is even higher than we had initially anticipated. Though nothing has been finalized quite yet, the Board of Directors has authorized staff to undertake a site search for potential Fall Symposium venues. Anyone who is on the Spring Symposium waiting list will receive priority registration in the event of a Fall Symposium, so I encourage anyone who is interested in that event to add their name to the waiting list on the Spring Symposium page.

This month also marks the return of our DCDS networking happy hours! The next happy hour will be held on Wednesday, April 24th at Mission Dupont near Dupont Circle. For new members or those who have not had an opportunity to attend one of our happy hours before, they serve as a way for members of the DC dental community to interact and network with each other in a more relaxed, laid back setting. They are also open to DCDS members, non-members and students.

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Events such as the happy hours and monthly meetings are one of our most effective recruiting tools, so I encourage everyone to bring a non-member friend or colleague and show them why they should become members of our great Society!

On April 27th, the Oral Cancer Foundation will be holding its annual DMV Oral Cancer 5k. This event is one of the biggest in the DMV oral health community every year, and it brings together numerous dentists and other oral health professionals from all over the area. Last year, more than a dozen DCDS members participated in the walk/run, and I would like for us to have an even better showing this year. Register today and help the Oral Cancer Foundation meet its goal of raising \$25,000 for oral cancer research! Full details and registration information can be found here.

Finally, I would invite everyone to register for the second of our pilot webinars, which will be occurring next month. On Tuesday, May 14 at 6pm, Dr. Thomas L. Snyder will be giving a presentation titled "Trends in Dental Practice Transitions." Dr. Snyder is Senior Director of Practice Transitions for Henry Schein Professional Practice Transitions, and holds both a DMD and MBA from the University of Pennsylvania. This is a topic that we have seen requested many times in educational surveys and monthly meeting evaluations, so we hope that it will be a well-attended presentation. Space is limited, so I encourage all interested members to register for the webinar as soon as possible. For more information about Dr. Snyder, his presentation, or to register for the May webinar, please see the DCDS website.

Sincerely,

Chris Loukaitis, DDS, MS, FICD, FACD *President, DC Dental Society*

Loukarti

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Welcome New Members



Dr. Anyur Ismayil—Dr. Ismayil obtained her Doctor of Dental Medicine degree with clinical honors from the University of Pennsylvania School of Dental Medicine, where she was also a teaching assistant in the pre-clinical restorative dentistry classes. She volunteered for various public causes, including free screenings for oral cancer and providing free dental services to low-income families. She is fluent in English, Russian, and Azeri, and has working knowledge of Turkish and French. Dr. Ismayil practices alongside fellow DCDS members Drs. Kenneth Ingber, Amrita Singh, and Charles Porvaznik at Ingber Dental on K Street.



Dr. Marc Jiorle— Dr. Jiorle comes from a family of oral health professionals, including a father who is an orthodontist and a sister who is an endodontist. He obtained his undergraduate degree from the University of Notre Dame before attending dental school at Stony Brook School of Dental Medicine in Long Island, NY. Dr. Jiorle then continued his dental training with a focus on endodontics at Newark Beth Israel Medical Center in Newark, NJ and the University of Pittsburgh, where he also treated members of the US military at the Pittsburgh VA hospital. In his free time, he enjoys cooking, exercising, playing sports, and watching Notre Dame football. Dr. Jiorle practices at RCT Endodontics.



Dr. Jason Marrazzo—Dr. Marrazzo attended dental school at the University of Maryland School of Dentistry. Following graduation, he joined MedStar Washington Hospital Center for a four-year residency in oral and maxillofacial surgery, eventually serving as chief resident. Dr. Marrazzo has a passion for international mission trips to places such as the Philippines as well as local volunteer efforts in Maryland and Virginia. He also enjoys spending time with his friends and family, exploring the DC area, and experiencing new restaurants and cuisines. Dr. Marrazzo practices at serval locations in the area, including MedStar Washington Hospital and Children's National.



Dr. Olga Spivak—Dr. Olga Spivak received both her undergraduate degree and DMD degree from St. Petersburg State Medical University in St. Petersburg, Russia. Following this, she came to the United States and received her DMD degree with honors from Boston University School of Dental Medicine. After her graduation, she received the Hanau Excellence in Prosthodontics "Best of the Best" award. Dr. Spivak recently relocated to the D.C. area from Boston and is a transfer member from the Massachusetts Dental Society.

Board Elections to be Held at June 4 Awards Dinner

The DC Dental Society has five open at-large positions on the Board of Directors for the 2019-2020 term. Since seven nominations were received for these positions, an election will be held immediately prior to the annual DCDS Awards dinner scheduled for Tuesday, June 4. Absentee ballots for this election will be available to members by request next month. The May newsletter will include profiles and headshots for all nominated candidates.

Check Out What's New With Your ADA Membership

As a member of the American Dental Association, DCDS members get access to exclusive benefits and discounts on everything



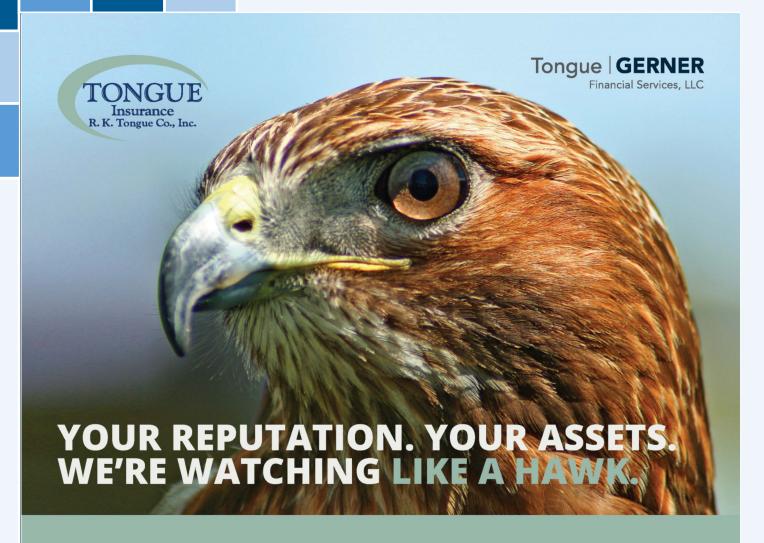
from rental cars to payment processing services! Below are this month's featured discounts and member benefits:

- HealthFirst: Save up to 33% on amalgam separators and other dental equipment through HealthFirst.
- <u>InTouch</u>: ADA members can receive a free demo and up to \$300 off of a customized on-hold communication program.
- <u>US Bank</u>: Spend \$5,000 on eligible net purchases within 90 days of account open date and earn 20,000 Bonus Points. ADA Members also get 5x points for every \$1 spent on eligible ADA purchases and 2x points on eligible ADA Member Advantage Services.
- <u>Whirlpool</u>: Get exclusive discounts including free shipping on orders over \$599 for you and your staff on appliances. Eligible brands include Whirpool, KitchenAid, and Maytag.

Please contact the DCDS office if you have any questions or issues relating to these benefits and discounts.

Dental Anesthesiology Recognized as Dental Specialty

The <u>ADA News</u> (3/12, Solana) reports that dental anesthesiology has become "the 10th dental specialty recognized by the National Commission on Recognition of Dental Specialties and Certifying Boards." On March 11, the National Commission "adopted a resolution based on an application from the American Society of Dentist Anesthesiology as a dental specialty." Dr. James Tom, president of the American Society of Dentist Anesthesiologists, said, "This historic vote by the National Commission certainly reflects the ADA's ongoing efforts towards improved patient care and safety in the areas of dental sedation, dental anesthesiology and access for those with special health care needs." In addition to dental anesthesiology, other recognized dental specialties include dental public health, endodontics, oral and maxillofacial pathology, oral and maxillofacial radiology, oral and maxillofacial surgery, orthodontics and dentofacial orthopedics, pediatric dentistry, periodontics, and prosthodontics.



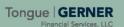
When a dentist came to us for a review of his practice insurance, our analysis revealed that his former advisor had inadvertently left his practice equipment uninsured for nearly ten years. We immediately provided him with property insurance, reduced the cost of his *malpractice insurance* by 15% with a **Professional Protector Plan®** *for Dentists* package policy, and saved him \$500 on his *workers compensation insurance*. Then we offered to evaluate, consolidate, and centrally manage his *disability, health, life, auto, homeowners insurance, retirement plan*, and investments.**No more oversights...We're watching like a hawk.

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First ADA Elder Care Symposium to Take Place June 28

The <u>ADA News</u> (3/12, Burger) reports that on Friday, June 28, the first ADA Elder Care Symposium will take place at ADA Headquarters in Chicago, aiming "to boost awareness of elder care and oral health and present practical solutions to help dentists succeed in improving the oral health – and overall health – of the often-vulnerable senior population." The ADA's Practice Institute is sponsoring the symposium, which "will address what Dr. Michael Medovic, chair of the ADA's National Elder Care Advisory Committee, calls the 'tsunami' of patients growing older and their expanding need for dental care." Dr. Marsha Pyle, dean of the University of Missouri-Kansas City School of Dentistry, will be the keynote speaker.

To register for the symposium and view registration fees, please see this page.

DC Board of Dentistry Updates 2019-2020 Oral Health Assessment Form

At a recent meeting, the DC Board of Dentistry announced updates to the <u>DC Public Schools Oral Health Assessment Form</u>. This form is used by the Board to assess the overall oral health of children in the District of Columbia. DCPS has included this form in its 2019-2020 enrollment packet, of which it began distribution to parents on April 1.

6 Tips to Reduce Kids' Sugary Snacking

The ADA's MouthHealthy initiative recently published an article for parents about the dangers of sugary snacking in children. These tips, which dentists are encouraged to share with their patients and parents of patients, include focusing on portion control, limiting sugary beverages, and being mindful of carbohydrate intake. To read or print out the full article for your office, click here-new-mouthHealthy



12 Most Overlooked Tax Deductions

Reports show that nearly a billion dollars is overpaid each year by taxpayers who don't take advantage of all the credits, deductions, and income adjustments they're entitled to. The ADA's Center for Professional Success recently published a list of the twelve most common deductions that tax filers often overlook. Be sure to check with your accountant to make sure they apply to your particular circumstances. The full list can be found here.

Trends in Dental Practice Transitions

May CE Webinar

On Tuesday, May 14, the DC Dental Society will be hosting a continuing education webinar entitled "Trends in Dental Practice Transitions" by Dr. Thomas L. Snyder. **There will not be an in-person monthly meeting in May.** The live webinar is 6pm to 7pm, and attendees will be able to ask questions through the webinar platform.

Session Abstract

This webinar will present an overview on how our current and future dental marketplace may impact your practice transition plans. A review of various practice transition options will also be presented. Topics include the do's and don'ts of hiring an associate, understanding the basics of practice valuations, and avoiding pitfalls in a partnership.

Learning Objectives

After this session, participants will be able to:

- Understand the fundamentals of Transition Planning;
- Understand why practice values vary around the country;
- Understand when it makes sense to recruit an associate

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For more information about Dr. Snyder or to register for the May Webinar, please click <u>here</u>. Space is limited, so members are encouraged to register as soon as possible. Please note that this will be a practice management presentation; the credits will not count towards renewal of a DC dental license.

The DC Dental Society is an ADA CERP Recognized Provider. ADA CERP is a service of the American Dental Association to assist dental professionals in identifying quality providers of continuing dental education. ADA CERP does not approve or endorse individual courses or instructors, nor does it imply acceptance of credit hours by boards of dentistry. The DC Dental Society designates this presentation for 1 CE.





Saturday, April 27, 2019

ORAL GA **FOUNDATION**

DMV Oral Cancer 5k Walk / Ru

Registration: 7:30 am - Event begins 9:00 am

Free Public Oral Cancer Screenings Prizes for Top Fundraisers - Raffle

LOCATION:

Sligo-Dennis Avenue Park 10200 Sligo Creek Parkway Silver Spring, MD 20902

SPONSORSHIP OPPORTUNITIES:

Please contact megan@bccoralsurgery.com or 443.745.3625

COST:

Oral cancer survivors are FREE.

Walkers: \$30 to pre-register, \$35 day of event 5K Runners: \$35 to pre-register, \$40 day of event

6-10 year olds: \$15

Children 5 and under are FREE

REGISTRATION:

For more information or to register, please visit: https://donate.oralcancer.org/event/dmvoralcancer5k

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Classified ads in the DCDS Newsletter are easy. Simply submit your ad through the online form. We will then send you an invoice. Payment must be received prior to the publication date.

Deadlines:

The Newsletter is usually distributed on the first Wednesday of every month. Ads are due to the Society two weeks prior to the publication date.