

District of Columbia

NEWSLETTER

October 2016, Vol. 59, No. 10



A Letter from the DC Dental Society President Thomas Sokoly, DDS

Dear Colleagues:

I want to thank everyone who participated in last month's DCDS Charity Golf Tournament at Bretton Woods Golf Course. Your support is greatly valued, and the DCDS Foundation, the charitable arm of the Society, benefited from the event's net proceeds. It was a fun-filled day and DCDS hopes that everyone had a

wonderful time.

I hope to see you all at the next monthly meeting on Tuesday, November 1st. We're meeting on the first Tuesday in November due to the election, which is the following Tuesday. Andrew Gerner and John Murphy will be speaking on "Dental Professional Liability Risk Management," and the networking reception will begin at 5:00 p.m. I encourage you to bring any colleagues that are not members so they may network and be introduced to the Society. The complete 2016-2017 monthly meeting schedule can be viewed on the DC Dental Society website.

At the September Monthly Meeting, a member vote was held to modify the bylaws to allow eligible members to vote by mail or online ballot. It was a tight vote with a slight majority of members voting to approve the change. At the meeting it was wrongly communicated that the motion failed because a 2/3 majority was required to pass a bylaws modification. This was incorrect, only a simple majority is required to modify the Society's bylaws. This has been verified by the Society's legal counsel. To rectify this error and to ensure transparency and clarity as to the outcome of a vote on this proposed modification, we will be conducting a revote at the November 1st Monthly Meeting.

In addition to the revote, nominations will be accepted at the November 1st meeting for the one open delegate and one alternate open position to the ADA House of Delegates. Selected individuals will serve a two year term and represent the DCDS membership at the national level. If necessary, elections for contested positions (continued on page 2)

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Reach Us DCDS Business Office 2025 M Street NW Suite 800 Washington, DC 20036

P: (202) 367-1163 F: (202) 365-2163 E: info@dcdental.org (continued from page 1) will occur at the January 10th monthly meeting.

Preliminary information is now posted on the <u>website</u> regarding the 2017 Mid-Atlantic Dental Meeting, May 5-6, 2017 at the Walter E. Washington Convention Center. The event is now two days, meaning less time away from the office, and will feature a jam-packed schedule with over 125 hours of CE to choose from and numerous opportunities to network with colleagues and friends. Registration will open in November.

As always, I'd appreciate hearing any ideas or feedback you may have. Please contact the DC Dental Society at <u>info@dcdental.org</u> or (202) 367-1163.

We are DCDS: passionate about our profession, our community, and our future!

Sincerely,

Thomas J. Dokoly

Thomas Sokoly, DDS President, DC Dental Society



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Notice: Membership Bylaws Revote on November 1:

Members to vote on bylaws changes to allow mail and online balloting.

At the request of the DCDS Board, the Constitution and Bylaws Committee has drafted amendments to the Society's bylaws to allow eligible members the opportunity to vote by mail or online ballot. Currently, all DCDS members must appear in person to cast a ballot for contested Society leadership and ADA House of Delegate positions. The recommended changes to the bylaws strive to modernize the Society's voting process and give more members the opportunity to participate in the democratic process of electing officers and in deciding issues. A vote was held at the September monthly meeting, however it was erroneously reported that a 2/3rds majority was needed to pass the change. That was incorrect, only a simple majority was needed. In order to ensure transparency and clarity, we will be conducting a revote by written ballot at the November 1st Monthly Meeting.

Members are encouraged to share any comments or questions they may have to the DCDS Business Office at info@dcdental.org.

Constitution and Bylaws Committee Recommend Updates to DCDS Bylaws

13.0 CHAPTER XIII - NOMINATIONS AND ELECTIONS

13.10 PROCEDURE

13.11 Nominations for elections to any position or office with the exception of the President and General Chair of the NCDM shall be made at a designated business meeting and the election shall be held at a following appropriate announced meeting.

13.11.1 An eligible member may vote by mail or online ballot, or any other means of electronic transmission approved by the Board of Directors.¹

13.12 All members of the Society must be notified at least two (2) weeks before the election of the names of the candidates nominated of the various elective offices and positions.

13.13 A ballot sheet, when required for a contested election shall be printed made available with the names of the candidates nominated for the various elective offices and positions.²

13.20 TIMES OF NOMINATION

13.21 Nominations for elective offices of the Society shall be made at a business meeting at least two months prior to any election.

13.22 Nominations for delegates and alternate delegates to the American Dental Association House of Delegates shall be made at a regular business meeting immediately after the annual ADA House of Delegates meeting and at least two (2) months prior to the election. which will take place at a business meeting.³

¹ New amendment to permit mail and online ballot for any Society election with the Board of Directors responsible for setting election-/ballot-related policies

² Copy revised to be in conformity with 13.11.1

³ Copy determined erroneous as it repeats copy found in 13.11

DC Department of Health Launches Prescription Drug Monitoring Program

Dentists with a D.C. license should have received notification via email about the District of Columbia's new Prescription Drug Monitoring Program (PDMP). The Prescription Drug Monitoring Program is an electronic database used to monitor and collect data on the dispensation of prescription data for Schedule II, III, IV and V controlled substances, as well as products containing Butalbital and Cyclobenzaprine.

A dentist who physically gives out Schedule II, III, IV, and V drugs to patients in their office will have to register for this program and submit regular reports. Dentists that simply write a prescription for these drugs that are filled by a pharmacy are not required to submit information to the database. There is no cost for registering or accessing the database.

The DC PDMP was designed for prescribers and dispensers to use as a tool to support informed patient care and to reduce addiction and overdose trends within the DMV area.

Please check the notice from the D.C. Department of Health for more <u>information</u>.

Members Save on Lenovo Products

ADA is pleased to announce a new endorsement with Lenovo, a global leader in the PC marketplace, to offer discounts on its entire line of reliable, high-quality, secure and easy-to-use technology products and services. ADA members save up to 30% off the everyday public web price of Lenovo laptops, tablets, desktops, all-inones, workstations, servers, and accessories. This includes savings on a variety of products for the home and office, such as the awardwinning ThinkPad laptops and innovative multimode YOGA tablets.

ADA members will also receive:

- Free ground shipping on all web orders
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- Award-winning service and support before, during and after your purchase

For more information visit Lenovo here: lenovo.com/ada



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Know the Difference Between an Employee and Independent Contractor

Knowing your status as either an employee or an independent contractor is vital. It impacts tax liability for you and the owner dentist, as well as other liability issues.

An associate in an office is considered an employee when the employer has the "right to control" how duties are performed. Employees are typically subject to the employer's instruction, such as when and where to work, what supplies must be used, how work is to be completed and other procedures. Employees may not be required to invest in their own materials and may be eligible for benefits. For an employee, the employer dentist must generally withhold income taxes, withhold and pay social security and Medicare taxes, pay unemployment tax, and afford workers' compensation benefits. In making a determination whether an individual is an employee or an independent contractor, governmental agencies will look at factors such as:

- 1. How extensive the control is over behavior
- 2. Financial control
- 3. The relationship of the parties.

Independent contractors have more control and are often paid a flat fee for their work. They are not as likely to be reimbursed for expenses, nor to receive benefits and the relationship is usually just centered around the end results of the work, not the time at or means by which those results are accomplished. There is generally no requirement to withhold or pay taxes for independent contractors — the liability is on the independent contractor.

If you are concerned about the classification of those who work for you, or of the classification of yourself as a worker, it's important to consult with a local employment attorney.

Notice: ADA House of Delegates Call for Nominations

According to the D.C. Dental Society bylaws, nominations for the Society's one open delegate and one open alternate delegate position must take place at the monthly meeting immediately following the ADA Annual Meeting being held later this month. Therefore, nominations will be taken from the floor during the November 1st, 2016 Monthly Meeting. Members may self-nominate or have another member nominate for them if they are not able to attend. The office will then confirm eligibility. If necessary, elections for contested positions will occur at the January 10, 2017 monthly meeting.

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Save the Date: Mid-Atlantic Dental Meeting is May 5-6, 2017

Connect with other dental professionals and earn CE close to home! The D.C. Dental Society's Mid-Atlantic Dental Meeting is May 5-6, 2017 at the Walter E. Washington Convention Center in Washington, D.C.

There's several new and exciting changes planned for the 2017 meeting:

- Take less time away from the office the Mid-Atlantic Dental Meeting is now two days, starting on Friday, May 5 and continuing through Saturday, May 6.
- One low registration fee includes most sessions AND lunch! The Mid-Atlantic Dental Meeting is now more affordable than ever.
- Bring the entire dental team for under \$600!*
- The program includes over 125 hours of CE to choose from, including clinical best practices, business operations, marketing and more.
- Need the requirements for your dental license renewal? The Mid-Atlantic Dental Meeting includes the required courses in CPR, Infection Control, Mid-Atlantic P.A.N.D.A, and the Maryland-required Prescription Drug course.
- Networking opportunities with other dental professionals allow you the chance to connect, exchange ideas, and share best practices with industry leaders.

Registration will open in November. Visit <u>www.midatlanticdental.org</u> for more information.

*Under \$600 rate includes early-bird one-day pass for one ADA dentist, one dental hygienist, two dental technicians/ assistants, and one office staff person.

DCDS Goes to School

The DC Dental Society participated at the Howard University School of Dentistry Fair on Wednesday, September 28th. Over 50 students stopped by to pick up information on the Society and its offerings.





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Dental Professional Liability Risk Management

November Monthly Meeting

The next DC Dental Society monthly meeting will be held Tuesday, November 1st at the Westin Georgetown and will feature a presentation Andrew Gerner and John Murphy titled "Risk Management".

Session Abstract

In today's litigious society, managing risk is more important than ever before. Don't wait until after you've had a mal-

practice claim to learn the most effective ways to protect your patients – and your practice. Learn from the experiences of your colleagues as our presentation and discussion of actual claims lead you and your staff through a myriad of key risk exposures. The topics discussed during the course include:

- Managing adverse events
- Creating patient records that pass the Amnesia Test and support your care
- Communicating in a litigious world
- Informed consent and informed refusal
- Updated claim statistics
- Emerging risk issues, and much more

Presentation Topic	Location
Dental Professional Liability Risk Management	Westin Georgetown
	2350 M St NW
Schedule	Washington, DC 20037
5:00 p.m. — Reception	Parking at the
5:45 p.m. — Business Meeting	Westin
6:00 p.m. — Presentation	Before 5:00 p.m.: \$15
	After 5:00 p.m.: \$10

Learning Objectives

After attending the Dental Professional Liability Risk Management Seminar, participants should be able to:

- Implement a team approach to patient safety and risk management practices
- Effectively apply the informed consent process to improve patient understanding, safety and satisfaction
- Develop and implement methods to document and assess adverse outcomes and patient dissatisfaction
- Assess the risk management implications of various doctor-patient interactions, including informed refusal and patient termination
- Implement record keeping practices that enhance patient care and reduce malpractice risks
- Understand how the standard of care and negligence apply to dental professional liability

Members planning to attend the November meeting should RSVP <u>online</u>, by phone at (202) 367-1163, or via email at <u>info@dcdental.org</u> by 5:00 p.m. on Monday, October 31st. Monthly meetings are free to members as a membership benefit. Members may also bring one guest for free.

ADA C·E·R·P[®] Continuing Education Recognition Program

The DC Dental Society is an ADA CERP Recognized Provider. ADA CERP is a service of the American Dental Association to assist dental professionals in identifying quality providers of continuing dental education. ADA CERP does not approve or endorse individual courses or instructors, nor does it imply acceptance of credit hours by boards of dentistry.

The DC Dental Society designates this activity for 2 continuing education credits.

Dr. Emery, The Capital Center for Oral and Maxillofacial Surgery and X-Nav Technologies

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Fore! 2016 Golf Tournament Recap

Congratulations to Dr. Robert Emery and his team, Mr. Gilbert Bell, Dr. Henry Konigsberg, and Dr. Paul Cohen, who took home the trophy for "Best Team" the third year in a row. The success of this tournament could not have been possible without the help of our sponsors and our members.





Thank you to our sponsors!

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For more pictures from the event, please visit <u>facebook.com/dcdental</u>

New Member Benefit: ADA Credentialing Service

The ADA has a new, free service to help dentists with their professional credentialing. The <u>ADA Credentialing Service</u> allows dentists to input, store and update their professional credentials in one centralized location. By entering their information one time, it will then be available to third-party payers, hospitals and employers. The ADA is currently en gaging payers to become clients of this new service and is encouraging dentists to register their credentials to help se cure the participation of third-party payers.

Welcome New Members!

Kourosh Karimi-Ardekani graduated from New York University School of Dentistry.

KOUROSH08@GMAIL.COM



Kristy Lee graduated from New York University School of Dentistry. She completed her General Practice Graduate Residency at the Bolling Air Force Dental Squadron.

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Classifieds

Real Estate Opportunities

PRACTICES FOR SALE – GLEN BURNIE- 4 ops grossing \$250K. MARYLAND EASTERN SHORE Pediatric \$1.7M gross. LANDOVER HILLS MD 4 op retiring. Grossing \$500K. BLDG also. ELLICOTT CITY Modern 3 op Satellite. Priced to sell. POLCA-RI ASSOCIATES (800)544-1297 info@polcariassociates.com

PRACTICES FOR SALE – NW District of Columbia - General and Cosmetic FFS practice – Established thirty-five year plus restorative and aesthetic dental practice, located in an upscale leased office, in the NW area of the District of Columbia. Revenue is \$750,000+ and will provide the new owner with many different options for transition. Over 1500 active patients which includes FFS clients. Seller willing to stay for transition/mentoring period. Great opportunity for the first time buyer. Walking distance to Metro and other well known addresses.

Contact: Cindy McKane-Wagester, RDH, MBA at 443-604-7438 or <u>Cindy.McKane-Wagester@henryschein.com</u> with Henry Schein Professional Practice Transitions.

PRACTICES FOR SALE – Carpe Diem! Opportunities like this do not come around very often! All Fee For Service, 2-3 Treatment rooms with modern core Dental Equipment. This General Dental Practice located in one of the most affluent neighborhoods in all of the District of Columbia averages collections upwards of 450k with over 50% net to buyer. Truly a unique opportunity to purchase an established and successful practice which can be grown and expanded upon. Seller is willing to stay on and transition the practice to the right candidate. To apply for this premium opportunity, please go to www.commonwealthtransitions.com and register as a buyer for free.

Employment Opportunity

POSITIONS OPEN – Exciting opportunities for dentists, hygienists, and assistants to provide children with quality dental care in schools in DC. No evenings or weekends. Email resumes to jobs@smileprograms.com.

POSITION OPEN – This is an excellent opportunity for a new graduate or an experienced endodontist who wants to practice in the most desirable area of NW District of Columbia. Completely FFS, this 33-year established ENDODONTIC practice provides a combination of Conventional and Surgical Endodontic Therapy, as well as, Implant Placement. Space is approximately 1275 sq. ft. with 5 treatment ops. Practice includes a surgical microscope. Owner is willing to stay on for short period of time to assist with the marketing and introducing the new owner to the community. Revenue is 580K +, working approximately 30 hours/week. Great opportunity for the first time buyer. Walking distance to Metro and other wellknown addresses.

Advertise with DCDS

Classified ads in the DCDS Newsletter are easy to coordinate. Simply fill out an <u>advertisement contract</u> and email the completed contract and your ad to <u>info@dcdental.org</u>. We will then send you an invoice and request payment information. Without the payment, your ad will not run.

Pricing is as follows:

Members: \$30 Non-Profit Organizations: \$50 Non-Members: \$100

Dental Students and New Graduates: Free! You must be a member of the ASDA or DCDS to qualify.

Deadlines:

The Newsletter is usually distributed on the first Wednesday of every month. Ads are due to the Society two weeks in advance in order for them to appear in the next newsletter.