

February 2016 Vol. 57 No. 2

## A Letter from the DC Dental Society President Julian Moiseiwitsch, BDS, PhD



Dr. Julian Moiseiwitsch

Dear Colleagues:

I'm happy to announce that the Pennsylvania Dental Association (PDA) has joined on to participate in the 2016 Mid-Atlantic Dental Meeting alongside DCDS and the Delaware State Dental Society (DSDS). We are pleased to be able to partner with other state dental societies in the Mid-Atlantic region to make our meeting an even more valuable experience for attendees. With Delaware and now Pennsylvania on board, this allows area dentists

and their teams to connect and learn from a larger and more diverse group of dental professionals.

If you have not done so already, I encourage you to review the <u>preliminary program</u> with your staff and explore the numerous offerings available. I hope to see each of you March 24-26 at the Walter E. Washington Convention Center for the Mid-Atlantic Dental Meeting.

Nominations for open board and committee positions are now being accepted via an <u>online nomination form</u>. As has been customary, nominations for open officer and board positions will also be accepted at the April 12<sup>th</sup> monthly meeting. The Awards & Nominating Committee will review all nominations and vet all candidates for inclusion on the 2016-2017 board of directors ballot (for opposed positions) and make recommendations to the board of directors on committee assignments.

(Continued on page 2)

## A Look Inside...

A Letter from the DC Dental Society
President Julian Moiseiwitsch, BDS, PhD 1
DCDS Mourns the Passing of Dr. Michael
Griffiths2
Register for the 2016 Mid-Atlantic Dental_4
Mid-Atlantic Dental Meeting Spotlight 4
Oral Cancer Foundation 5K Walk/Run 4
Join Us for the February 9th CE Meeting 5
Are Your DCDS and ADA Dues Current for
2016?6
New Member Spotlight 6
National Children's Dental Health Month
Marks 75th Year7
Support the Foundation's Wall of Wine 7
Attend the February 11th Open Hearing on
Proposed Universal Paid Leave Act 8
ADA Foundation Summer Scholars
Application Deadline February 19th 9
Classifieds10

## **Reach Us**

**DCDS BUSINESS OFFICE** 

2025 M Street NW Suite 800 Washington, DC 20036 P: (202) 367-1163 F: (202) 367-2163

E: info@dcdental.org

#### (Continued from page 1)

I encourage you to nominate yourself or a deserving colleague for a leadership position to actively contribute to the Society's strategic goals, develop crucial leadership skills and make important career connections. I'd also like to specifically encourage new dentists (those out of dental school less than ten years) to nominate others or self-nominate. The list of current DCDS committees, including charges for each is available on the DCDS website.

As always, please don't hesitate to reach out to me or anyone on the Society's board should you have any questions.

We are DCDS: passionate about our profession, our community, and our future!

Sincerely,

Julian Moiseiwitsch, B.D.S., Ph.D. President, DC Dental Society

## DCDS Mourns the Passing of Dr. Michael Griffiths

The DC Dental Society regrets to announce the passing of our friend and colleague, Dr. Michael Griffiths, who passed away on Sunday, January 17th. Dr. Griffiths was 62 years of age and a longtime active member of both the DC Dental Society and the American Dental Association. During his time as President of the DC Dental Society, Dr. Griffiths was known for his friendly demeanor and for encouraging young dentists to get involved in their community and in organized dentistry.

In lieu of flowers, the family would like donations made to the <u>American Heart Association</u> Michael C. Griffiths Memorial Fund.





ADA.





# MID-ATLANTIC

dental meeting

March 24 - 26, 2016

Walter E. Washington Convention Center Washington, D.C.



## **Mid-Atlantic Dental Meeting Spotlight**

The District of Columbia Dental Society (DCDS) is excited to announce that the <u>Mid-Atlantic Dental Meeting</u> will now be held in cooperation with the Pennsylvania Dental Association (PDA) in addition to the Delaware State Dental Society (DSDS).

This meeting is the ideal opportunity for you and your entire dental team to participate and make relevant industry connections in the region. The Mid-Atlantic Dental Meeting will allow your team to attend educational sessions featuring top-notch speakers.

#### Featured sessions for the full dental team include:

- Love the Ones You're With! Eliminating Stress in the Workplace and Your Life: Dr. Sally Cram, a long-standing member of DCDS, will explain why communicating effectively with patients and each other can improve your health and quality of life.
- Why No One Needs to Know to Floss Daily and Eat More Vegetable: Lessons from Nutrition Coaching and Habit – Change Psychology: Dr. Derick Deal will discuss how mindset affects behavior, which mindset is critical to successful habit change, and how to pragmatically apply habit-change with clients.
- Enhance Your Dental Selling Skills!: Victoria Wallace discusses techniques to help you with verbal and presentation skills as creating value is a big part of being successful for you and your employer.
- Mid-Atlantic P.A.N.D.A: This specialty session, conducted by Dr.
   Suzanne Kim, is designed to educate the entire dental team on how
   to recognize indicators of abuse and neglect and inform them of their
   legal and ethical responsibilities in reporting and referring victims.
   This course fulfills the two-hour continuing education requirement on
   abuse and neglect.

## **Oral Cancer Foundation 5K Walk/Run**

The 2nd annual Oral Cancer Foundation (OCF) 5K Walk/Run In Memory of Peter McGee Hoffman will take place on April 16, 2016. This is the only oral cancer awareness event in the Washington D.C. area with the



mission of informing the community of the signs of oral cancer, and raising money to help OCF spread awareness on a national level. To learn more about the event please visit <u>Peterswalkrun.com</u> or <u>Facebook</u>.

## Register for the 2016 Mid-Atlantic Dental Meeting



Join the D.C. Dental Society, Pennsylvania Dental Association, and the Delaware State Dental Society March 24-26, 2016 at the Walter E. Washington Convention Center for the **2016 Mid-Atlantic Dental Meeting!** This year our educational program offers something for every member of the dental team. Learn more about the sessions being offered at the Mid-Atlantic Dental Meeting by clicking here.

## **Register Today**

Ready to get social? Follow the Mid-Atlantic Dental Meeting on Twitter <a href="Model-DCDental">Model-DCDEntal</a> or like DCDS on <a href="Facebook">Facebook</a> and use our hash tag #DCDS2016! Our social networks are where you can see what's happening at the Mid-Atlantic Dental Meeting and enjoy other posts of interest to the dental profession.

## Join Us for the February 9<sup>th</sup> CE Meeting

The next DC Dental Society monthly meeting will be held on Tuesday, February 9th at the Westin Georgetown and will feature a presentation by Dr. Ryan Cook titled "Multidisciplinary Approach to Complex Restorative Cases."

#### **Session Abstract**

Complex treatment plans require a multidisciplinary team approach to maximize therapeutic outcomes. Treating patients utilizing a multidisciplinary approach not only optimizes patient care, but also enhances a clinician's diagnostic skills.

This presentation will review the fundamentals of a multidisciplinary approach and illustrates how state of the art technology can supplement these fundamentals resulting in clinical excellence. Multiple and single unit restorations will be discussed from the treatment planning phase to final restoration in a step by step fashion that allows for easy assimilation into everyday practice.

### **Learning Objectives**

After attending the two-hour lecture program, participants will be able to:

- Understanding restorative options in fixed prosthodontics and implant dentistry
- How diagnosis, treatment planning and initial patient presentation effects:
  - o Final abutment selection
  - Cost
  - Esthetics
  - Implant selection and location
  - Occlusal scheme
  - Type of final restoration
  - Periodontal- Restorative Interface
- · Simplifying impression techniques
- Understanding how hard and soft tissue augmentation can improve restorative outcomes
- Ortho-Perio-Restorative factors that influence treatment outcomes

Members planning to attend the February meeting should RSVP online, by phone at 202-367-1163, or via email at <a href="mailto:info@dcdental.org">info@dcdental.org</a> before noon on Tuesday, February 9th.

### FEBRUARY MONTHLY MEETING

#### PRESENTATION TOPIC

Multidisciplinary Approach to Complex Restorative Cases

#### **SCHEDULE**

5:00 p.m. - Networking Reception 5:45 p.m. - Business Meeting 6:00 p.m. - Presentation

#### LOCATION

Westin Georgetown 2350 M St NW Washington, DC 20037



Ryan Cook, DDS, MS



The DC Dental Society is an ADA CERP Recognized Provider. ADA CERP is a service of the American Dental Association to assist dental professionals in identifying quality providers of continuing dental education. ADA CERP does not approve or endorse individual courses or instructors, nor does it imply acceptance of credit hours by boards of dentistry.

The DC Dental Society designates this activity for 2 continuing education credits.

## Are Your DCDS and ADA Dues Current for 2016?

The DC Dental Society would like to thank all members that have renewed their dues for 2016. Please note that if you have not renewed your dues, your membership through the ADA and DCDS has expired. Be sure to remain an active part of your national and local dental organizations to stay up-to-date and connected with peers in the field and renew as soon as possible. To pay your membership dues, you may do so online using your ADA login credentials or via check.

In addition to renewing your membership dues, we also ask that you consider making voluntary contributions to the following DCDS- and ADA-related entities:

- DCDS Foundation charitable and philanthropic arm of the D.C. Dental Society that supports education, screenings and services for at-need District of Columbia residents. Donations to the Foundation are tax deductible.
- District of Columbia Dental Political Action Committee (DCDPAC) voluntary unincorporated committee of
  individual dentists that advocates on local issues of concern to the dental profession within the District of
  Columbia.
- American Dental Political Action Committee (ADPAC) bipartisan voice of thousands of dentists who join together to help elect candidates to federal office who understand the importance of dentistry and dentistry's unrelenting commitment to improving oral health care in America.

Please make your check payable to the District of Columbia Dental Society. Please don't hesitate to contact the DCDS business office at (202) 367-1163 or info@dcdental.org should you require any assistance.

## **New Member Spotlight**

Following is a list of members who have recently joined DCDS, along with the dental schools from which they graduated. Welcome new members!

Alyssa Benitez abenitez@cnmc.org Tufts University, 2015

Jee-Eun Kim jkim5630@gmail.com University of Pennsylvania, 2012

Mitali Patel
mitaliyp@gmail.com
Columbia University, 2008

Charlie Park
<a href="mailto:charlieparkdds@gmail.com">charlieparkdds@gmail.com</a>
Columbia University, 2008

Jessica Goodman jgoodman@cnmc.org University of Maryland, 2015

> Nisar Qamruddin gnisar@yahoo.com Tufts University, 1981

Eliza Callwood ecallwood@cnmc.org University of Pennsylvania, 2015

Leslie-Anne Fitzpatrick
leslieannaf@gmail.com
University of Pennsylvania, 2013

Niven Tien niventien@yahoo.com University of Maryland, 2005

Roya Pilcher doctorroya@gmail.com University of Maryland, 2003 Tae Sung Ku jkund21@gmail.com Tufts University, 2015

William Avery wavery@att.net University of Pittsburgh, 1987 Angela Austin drangelaaustin@gmail.com University of Pennsylvania, 2004

## National Children's Dental Health Month Marks 75<sup>th</sup> Year

What began as a humble one-day event in Cleveland, Ohio, in 1941 is in 2016 a nationally recognized and celebrated month-long ADA event that spreads awareness and information about the benefits of good oral health to children and to their caregivers.

National Children's Dental Health Month in February will turn 75. This year's "Sugar Wars" campaign theme depicts heroic cartoon children in a spaceship swatting "Sweet Tooth Invaders" with toothbrushes.

Each year, local observances of the month often include poster displays, coloring and essay contests, health fairs, free dental screenings, museum exhibits, classroom presentations and dental office tours.



"National Children's Dental Health Month has become the symbol of what can happen when thousands of dedicated dental professionals, healthcare providers and educators come together to help bring awareness to the importance of oral healthcare," said Dr. Cesar R. Sabates, chair of the ADA Council on Access, Prevention and Interprofessional Relations, which oversees the annual observance. "I hope that the next 75 years will bring even greater successes as we strive to eliminate early childhood caries and educate everyone on the importance of a healthy mouth and a healthy body. It is through education and prevention that we can eliminate the needless pain and suffering of so many children."

A special social media toolkit for NCDHM has been made available <u>here</u> with images and posts to drive awareness in your community.

Email <a href="mailto:ncdhm@ada.org">ncdhm@ada.org</a> or visit <a href="mailto:ADA.org/NCDHM">ADA.org/NCDHM</a> for more information.

## **Support the Foundation's Wall of Wine**

The <u>DC Dental Society Foundation's "Wall of Wine" fundraiser</u> will again be included at next month's 2016 Mid-Atlantic Dental Meeting, March 24-26, 2016. Proceeds from the fundraiser will help the Foundation sponsor and implement oral health projects in the DC community.

As members of the Society, please consider aiding the Foundation's Wall of Wine preparation efforts by:

- 1. Pre-purchasing \$25 tickets for Wall of Wine pulls at the February DCDS Monthly Meetings
- 2. Pre-purchasing \$25 gift certificates for wine pulls and give them as gifts to your staff, friends, and/or colleagues
- 3. Donating to the DCDS Foundation to supplement their Wall of Wine budget; and/or
- 4. Visiting the Wall during the Mid-Atlantic Dental Meeting and purchasing a pull

Ticket purchases, gift certificates, and donations to the Foundation Wall of Wine are tax deductible as a charitable contribution. To learn more about or Wall of Wine Fundraiser, including sponsorship opportunities, please contact the DC Dental Society Staff at (202) 367-1163 or info@dcdental.org.

## Attend the February 11<sup>th</sup> Open Hearing on Proposed Universal Paid Leave Act

The DC Council Committee of the Whole, chaired by Chairman Mendelson, has announced an open hearing on February 11, 2016 at 4:00 P.M. in Hearing Room 500 for bill <u>The Universal Paid Leave Act of 2015</u>, B21-415. Anyone wishing to testify on the proposed bill is encouraged to attend. Written statements from all witnesses will be made part of the official record that is scheduled to close at 5:00pm on February 25, 2015.

The <u>Universal Paid Leave Act of 2015</u> would establish a universal paid leave system for all District residents and for workers who are employed in the District of Columbia. If passed, the bill will allow for 16 weeks of paid family and medical leave; will amend the D.C. Family and Medical Leave Act of 1990 to increase job protection status for some employees; and will amend the District of Columbia Government Comprehensive Merit Personnel Act of 1978 to allow government employees with serious health conditions or who qualify for family leave to take paid leave of up to 16 weeks.

## Selling or Buying a Dental Practice?

Karpa Dental Brokerage provides many benefits when you are selling or buying a dental practice



Dr. Bernard McDermott

Dr. William Karpa

- Servicing Washington, DC, Northern Virginia, and Montgomery and PG Counties
- Show all practices personally
- NO fees to the buyer
- ONLY seller fees: commission and valuation (if needed)
- All calls returned within hours if not immediately
- Fair commission rates usually lower than our competition

Visit www.karpadentalbrokerage.com for more information or call 301.233.1814 or 202.320.0732 for a free consultation.



### **Recent 2015 Purchases**

Dr. Taylor Ludi to Dr. Jun Chung, DDS Lansdowne,VA

Dr. Philip Maiese to Dr. Samantha Siranli Washington, DC

Dr. Ray Gottlieb to Dr. Antoinette Ramdath Silver Spring, MD

Dr. Leslie Sabo to Dr. Michelle Borrus Germantown, MD

Dr. Maurice & Robert Conley to Dr. Jaklin Bezik Washington, DC

Dr. Samir Naik to Dr. Anit Kianimanesh Falls Church, VA

Dr. Robert Troise to Dr. Patel Suitland, MD

Dr. Fereidoon Rezvani to Dr. Mayur Patel Washington, DC

Dr. Linda Harris to Dr. James Chiu Rockville, MD

Dr Lorenzo McKinney to Asraf Choudhary Washington, DC

To view current available practices visit: karpadentalbrokerage.com

## **ADA Foundation Summer Scholars Application Deadline February 19**th

The ADA Foundation is accepting applications for its Summer Scholars Fellowship Program, which provides undergraduate and dental school students the opportunity to participate in basic research at the ADA Foundation Dr. Anthony Volpe Research Center this summer.

Interested students should contact the VRC as soon as possible, but no later than Feb. 19, in order to apply.

Since its inception in 1940, the program has been a way to apply classroom and lab experience to real-world scenarios. The program has given many talented students hands-on experience in the clinical theater. Students work side by side with mentors while becoming part of the research process.

The VRC annually selects one or two students for the program.

The VRC laboratory facility is operated by the Foundation and has been on the grounds of the National Institute of Standards and Technology, a federal government research campus, since 1928. The lab conducts unique research in cutting-edge fields of biomaterial and tissue engineering technologies.

Students interested in learning more about the program or application process should contact Gretchen Duppins, the Summer Scholars Fellowship Program coordinator, at <a href="mailto:gretchen.duppins@nist.gov">gretchen.duppins@nist.gov</a>. Visit <a href="mailto:ADAFoundation.org">ADAFoundation.org</a> to learn more about the VRC.



## The PARAGON Advantage

For more than 25 years PARAGON consultants have been dedicated to providing the best dental transition consulting services available in the country, guiding our clients through every step of the process.



Nationwide Coverage



Dual Representation



Local Market Expertise

Your local PARAGON practice transition consultant is Chad Bruner

**CALL:** 866.898.1867 | **EMAIL:** INFO@PARAGON.US.COM

## Classifieds

#### **Real Estate Opportunities**

PRACTICES FOR SALE — Tysons Corner, VA. 4 ops, digital x-rays grossing over \$500k part time. MARYLAND EASTERN SHORE Pediatric \$1.7M gross. GAMBRILLS, MD 5 op retiring. Grossing over \$800K. Great staff, great recall. POLCARI ASSOCIATES (800) 544-1297 <a href="mailto:info@polcariassociates.com">info@polcariassociates.com</a>

#### **Employment Opportunity**

POSITIONS OPEN – Exciting opportunities for dentists, hygienists, and assistants to provide children with quality dental care in schools in DC. No evenings or weekends. Email resumes to jobs@smileprograms.com

DENTAL POSITION OPEN – Consulting firm seeking Practice Transition Consultant nationwide. Immediate need in D.C. and Virginia. Full Training and support. Unlimited earning potential. <a href="mailto:careers@paragon.us.com">careers@paragon.us.com</a> 866-898-1867.

## HAPPY BUYERS! HAPPY SELLERS!

## POLCARI ASSOCIATES, LTD.

www.polcariassociates.com

## **Practice Sales**

#### WHEN YOU LIST WITH US:

- Free Consultation
- No Up Front Fees
- Appraisal Fee Included
- We Show Our Practices Locally
- Free Financing Help

- All Cash Sales
- Low Commission
- No Buyer's Fees
- · Single Representation
- Dentist Owned

## **Practice Appraisal Services**

OVER 30 YEARS OF SERVICE

- Full accurate market value appraisals for sales, purchase, mediation, partnership, estate, transition planning
- Especially For Buyers: DENTAPPRAISE™ "ballpark" approximation of market value

## **Advertise with DCDS**

Classified ads in the DCDS Newsletter are easy to coordinate. Simply email your ad and the number of issues you would like the ad to run to <a href="mailto:info@dcdental.org">info@dcdental.org</a>. We will then send you an invoice and request payment information. Without the payment, your ad will not run.

#### Pricing is as follows:

Members: \$25 for the first 30 words, \$0.20 for each additional word.

Non-Profit Organizations: \$50 for the first 30 words, \$0.20 for each additional word.

Non-Members: \$100 for the first 30 words, \$0.20 for each additional word.

Dental Students and New Graduates: Free! You must be a member of the ASDA or DCDS to qualify.

#### Deadlines:

The Newsletter is distributed on the first Wednesday of every month. Therefore, ads are due to the Society two weeks in advance in order for them to appear in the next newsletter

800-544-1297 410-997-4427 (FAX)

info@polcariassociates.com

## FOR EVERY STAGE OF YOUR PRACTICE



Pre-Transition Consulting



Practice Appraisals & Sales



NATIONAL PRACTICE TRANSITIONS<sup>SM</sup>



Associate Placement

Practice Protection Plan

Trust your practice with the firm that has an impeccable reputation for service, experience and results. *Call today for a free initial consultation*.

## Words from Another Satisfied NPT Client...

"I recently worked with Amanda Christy and NPT to sell my dental practice. Amanda was very patient; it took me almost a year from the time I initially spoke with her to decide that selling was the right decision for me. She worked very closely with me to make sure that I was comfortable with the process and also with the buyer. There was no request that she could not fulfill and she was in constant contact with me throughout the entire sale. She provided resources and contacts who were familiar with the sales process and this helped to ease my anxiety as well as making the process move quickly and smoothly. I would definitely recommend NPT and Amanda Christy to any dentist who is planning on selling their practice." ~ Shannon L. Moran, DDS, PA

Visit our website frequently for new opportunities or register for immediate notifications.



Amanda Christy
Regional Representative
a.christy@NPTdental.com
704-395-9286 x230

WWW.NPTDENTAL.COM 877-365-6786