



NEWSLETTER

October 2015

Vol. 56 No. 10

A Letter from the DC Dental Society President Julian Moiseiwitsch, DBS, PhD



Dr. Julian Moiseiwitsch

Dear Colleagues:

In October of 2014, the Board of Directors undertook a financial analysis of the Society-owned property at 502 C Street NE, to determine if it should be leased or sold. Upon reviewing the scenarios put together by CBRE, the real estate firm we engaged to conduct the analysis, the board voted to lease the property.

While considerable effort was put into advertising the property, we were disappointed to receive very little interest in leasing the space. This appears to be due to several factors.

First, the Stanton Park area, where the property is located, is turning primarily into a residential area and hence the demand for commercial leasing space in the area has dwindled. Second, the property's size, configuration and lack of American Disabilities Act (ADA) compliance deterred the potential tenants we did attract from following through with leasing the space.

At the September Board of Directors meeting, after careful consideration and performing its due diligence, the Board decided to sell the property and direct the proceeds from the sale into the Society's reserves. The Board determined that the Society's resources should be focused on realizing its mission and strategic goals as a dental society and not towards being a landlord. The Board's satisfaction with SmithBucklin and its management of the Society this past year also factored into its decision. Moving operations into SmithBucklin has given the Society the resources and staffing it needs to recast the organization for the future so that the Society may realize its mission for years to come. The new management structure has also given the Society increased financial flexibility and security. If the Society did want to someday return to a stand-alone model, its headquarters would need to be closer to the center of mass of its members. The 502 C St. NE property never fit this need.

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Selling the property gives the Society the future flexibility to lease or buy office space where it is determined it is needed.

Just this week the Society accepted an offer to purchase the DCDS property for a very competitive price with a closing date at the end of October. I will update the membership on the status of the sale of the property in my next letter.

Finally, I hope to see each of you at next month's ADA Annual Meeting being held November 5-8, at the Walter E. Washington Convention Center in Washington D.C. If you have not yet registered for next month's meeting, I encourage you to do so by this Friday, October 9th to ensure that you receive the pre-registration discount. Also, the Committee on Local Arrangements is still seeking members to volunteer at the ADA Annual Meeting. I urge you to consider committing a few hours during the meeting to volunteer. To learn more about the benefits of volunteering, available positions and to sign-up, please visit the [DCDS website](#) or contact Jennifer Bell, DCDS Operations Manager, at jbell@dcdental.org or (202) 367-2483.

Please don't hesitate to reach out to me or anyone on the Society's board should you have any questions.

We are DCDS: passionate about our profession, our community, and our future!

Sincerely,

A handwritten signature in blue ink, appearing to read 'Julian Moiseiwitsch', with a stylized flourish at the end.

Julian Moiseiwitsch, B.D.S., Ph.D.
President, DC Dental Society

DCDS Mourns the Passing of Dr. Clarence "Bud" Schatz, Jr.

The DC Dental Society is sad to announce the passing of colleague and friend Dr. Clarence "Bud" Schatz, Jr., who passed away on Thursday, September 17th from complications of pneumonia. Dr. Schatz was 90 years of age. He is survived by his wife of 49 years, Nancy.

In lieu of flowers, memorial contributions may be made to a charity of one's choice. To share a kind thought or memory of Dr. Schatz for his family to receive, you may sign his [guestbook online](#).

October CE Meeting: Infection Control/OSHA Training

The next DC Dental Society monthly meeting will be held on Tuesday, October 13th at the Westin Georgetown and will feature a presentation by Dr. Louis DePaola titled "Infection Control is Not Optional: Dental Practitioners Need to Be Involved." This presentation will offer two hours of the four hours of CE required by the District of Columbia for infection control and OSHA training.

Members planning to attend the October meeting should RSVP [online](#), by phone at (202) 367-1163, or via email at info@dcdental.org before noon on Tuesday, October 13th.

Foundation Needs Members to Serve as Mentors

Due to high demand, the DCDS Foundation is looking for additional members to volunteer their time and serve as mentors to students from the Howard University College of Dentistry. The responsibilities of a mentor include establishing regular communications with the student, delivering information on organized dentistry and the Society's activities, inviting and accompanying the student to DCDS meetings and activities, being a positive, ethical role model, inviting the student to the mentor's office to observe, reinforcing the importance of organized dentistry, and if possible, inviting the student to at least one non-professional activity (home, club, social, recreational, sports, etc.) each year.

Full details about the program are available on the [DCDS Foundation website](#). If you are interested in volunteering to be a mentor, please contact the DC Dental Society office at (202) 367-1163 or via email at info@dcdental.org.

Thanks to Those Who Participated in the 2015 DCDS Charity Golf Tournament

Congratulations to Drs. Emery, Cohen, and Konigsberg and Mr. Bell for scoring SIX under par for the course and for taking the win!

Thank you to all of those who attended as well as sponsored the 2015 DC Dental Society Charity Golf Tournament held on Wednesday, September 16th at the Bretton Woods Golf Course in Germantown, Maryland. Your support is greatly valued, and the DCDS Foundation, the charitable arm of the Society, benefited from the event's net proceeds. It was a fun-filled day and DCDS hopes that everyone had a wonderful time. We would love to see everyone back at next year's tournament as well as see some new faces!

We are especially thankful to the following sponsors:

VOCO America

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Drs. Emery, Ryan and The Capital Center for
Oral and Maxillofacial Surgery

Dr. Steven Guttenberg and The Washington
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Top: An excited group of dentists, sponsors, and friends!



Right, the Winning Team: Drs. Emery and Konigsberg and Mr. Bell (Absent from photo: Dr. Cohen)



Left: Drs. Maria Rey, Carol Blake and Kim Menhinick

Dr. Margot Culotta-Norton Appointed Next President of International College of Dentists

Congratulations to Dr. Margot Culotta-Norton for being appointed the 2016 President of the International College of Dentistry – USA Section. Dr. Culotta-Norton earned her D.D.S. from Georgetown University with distinction and served in the Naval Reserve as a dentist until joining her father's practice in 1982. She has several professional accomplishments and affiliations, including being a former DCDS President and Board Member, a current DCDS Foundation Board Member, and a former president of the Greater Washington Academy of Women Dentists.



Dr. Margot Culotta-Norton

Have You Experienced a Delay in Obtaining a DC Dentist or Hygienist License?

The DC Dental Society is actively engaging the DC government to rectify what it sees as an excessive lag in the amount of time it currently takes for some individuals to obtain dentist and hygienist licenses, and dental assistant registration in the District of Columbia. The Society believes that though it is important to ensure that all individuals that practice dentistry in the District are appropriately credentialed, the amount of time it takes for someone to obtain a license or registration in DC must be in-line with our surrounding jurisdictions.

If you, a colleague, or someone in your practice has encountered what they deem to be an excessive delay in obtaining their District of Columbia dentist or hygienist license or dental assistant registration, we want to hear from you.

Please complete this [online form](#) or contact the DC Dental Society Business Office at (202) 367-1163 or info@dcdental.org. The data collected will be used to identify the flaws in the current system and put together the Society's recommendations to the DC Government on how the system can be improved.

New Member Spotlight

Following is a list of members who have recently joined DCDS, along with the dental schools and graduate programs from which they graduated. Welcome new members!

Dr. Brittany Sloan
brittanydsloan@gmail.com

Meharry Medical College
School of Dentistry, 2014

Lutheran Medical Center
AEGD Program, 2015

Dr. Adrienne Thompson
adriennemt@hotmail.com

Meharry Medical College
School of Dentistry, 2009

Dr. Paraskevas Kourtsounis
kourtsounis@gmail.com

University of Maryland
School of Dentistry, 2014

Baltimore VA Medical Center
GPR Program, 2015



District of Columbia
DENTAL SOCIETY

ADA[®]

MID-ATLANTIC

dental meeting

March 24 – 26, 2016

Walter E. Washington
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Washington, D.C.



DCDS CELEBRATES 150 YEARS

Registration Deadline to Volunteer at ADA MOM Extended

The DC Board of Dentistry has extended the deadline for any DC licensed dentist or hygienist to volunteer at the ADA 2015 Mission of Mercy (MOM) on Sunday, November 8, 2015. The new deadline to register for the event is Thursday, October 15, 2015. In order to participate, you must [register online](#) AND submit your licensure information. Please submit the appropriate documents to:

ADA Mission of Mercy
c/o Lani Becker
W214 N10385 Oak Ln
Colgate, WI 53017

We urge you and your entire dental team to register and submit your licensure information today in order to participate in this wonderful event.

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Support the Foundation's Wall of Wine

The DC Dental Society Foundation is excited and proud that its annual "Wall of Wine" fundraiser will be included at this year's ADA annual meeting, November 5-7, 2015. Proceeds from the fundraiser will help the Foundation sponsor and implement oral health projects in the DC community.

As members of the Society, please consider aiding the Foundation's Wall of Wine preparation efforts by:

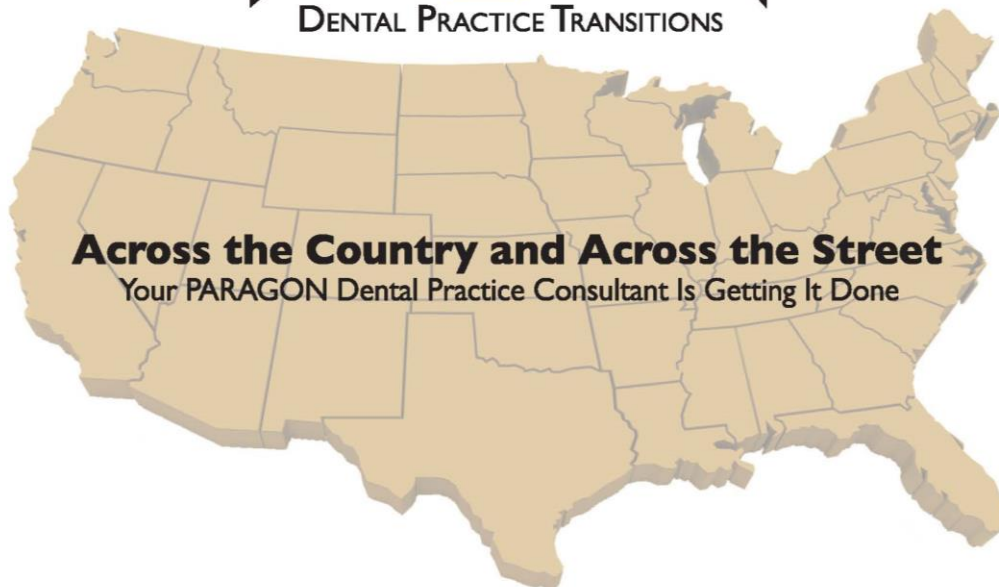
1. Pre-purchasing \$25 tickets for Wall of Wine pulls at the September and October DCDS Monthly Meetings
2. Pre-purchasing \$25 gift certificates for wine pulls and give them as gifts to your staff, friends, and/or colleagues
3. Donating to the DCDS Foundation to supplement their Wall of Wine budget; and/or
4. Visiting the Wall during the ADA 2015 and purchasing a pull

Ticket purchases, gift certificates, and donations to the Foundation Wall of Wine are tax deductible as a charitable contribution. To learn more about our Wall of Wine Fundraiser, including sponsorship opportunities, please contact the DC Dental Society Staff at (202) 367-1163 or info@dcdental.org.

Volunteer at ADA 2015

The success of the ADA Annual Meeting depends on the dedication of outstanding volunteers - people just like you! To volunteer, please visit the [ADA website](#) and use the group code **CLAWDC**. [Learn more](#) about who can volunteer, the benefits of volunteering, and volunteering position descriptions. If you have any questions about volunteering, please contact Jennifer Bell, DCDS Operations Manager, at jbelle@dcdental.org or (202) 367-2483.

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ADA Announces Student Loan Consolidation Endorsement

Student debt is a serious concern for many ADA member dentists. Together with the Board of Trustees, New Dentist Committee, Council on Membership and students, the ADA sought out a way to help members manage their debt, resulting in an exclusive deal with DRB (Darien Rowayton Bank), an industry leader in debt consolidation.

The ADA's exclusive endorsement, effective immediately, allows ADA member dentists the opportunity to save tens of thousands of dollars, on average, by refinancing existing federal and private undergraduate and graduate school loans at a lower interest rate. Instead of focusing on your student debt, you can now focus more on your patients. Qualifying members can refinance existing federal and private undergraduate and graduate school loans at a rate 0.25% lower than DRB's already low rates.

DRB will handle applications through a dedicated website and service team. Additionally, DRB is the best resource to answer any questions that ADA members may have. Please send any individuals to DRB via the following resources:

- Website: <https://student.drbank.com/ada>
- Phone number: (855) 277-6771
- Email: educationfinance@drbank.com

Learn more about the exclusive endorsement at student.drbank.com/ADA.

Classifieds

Real Estate Opportunities

PRACTICE FOR SALE – Oral Surgery near Maryland Line 2 ops room for 3. Retiring. Grossing over \$600K short week. Experienced staff. CALL FOR MORE LISTINGS. Contact: POLCARI ASSOCIATES (800)544-1297 info@polcariassociates.com

OFFICE SPACE NEEDED – Established practice seeking space to lease/sublease. Looking to have space available 2-4 times per month. Preferably 3 chairs with a minimum of 2 chairs. High Speed Internet access a plus. Please contact 703-299-4614.

HOME OFFICE FOR SALE - Bethesda MD Home Office for sale, Pan, cep, xray, 2 chair, lab 5 cabinets, 2 stools, near good schools, large lot, near Burning Tree, \$950K negotiable. Contact: 301-229-0232

Employment Opportunity

PART TIME PERIODONTIST NEEDED – Busy downtown DC practice looking for a part-time periodontist to join other practice, as an associate initially with potential partner option or leasing of space option. Contact: 202-350-0936

Advertise with DCDS

Classified ads in the DCDS Newsletter are easy to coordinate. Simply e-mail your ad and the number of issues you would like the ad to run to info@dcdental.org. We will then send you an invoice and request payment information. Without the payment, your ad will not run.

Pricing is as follows:

Members: \$25 for the first 30 words, \$0.20 for each additional word.

Non-Profit Organizations: \$50 for the first 30 words, \$0.20 for each additional word.

Non-Members: \$100 for the first 30 words, \$0.20 for each additional word.

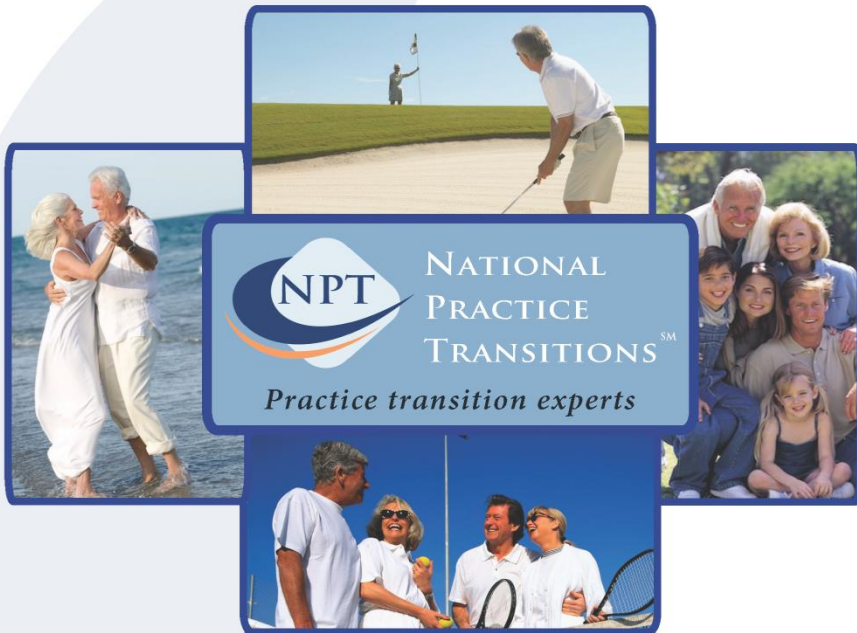
Dental Students and New Graduates: Free! You must be a member of the ASDA or DCDS to qualify.

Deadlines:

Ads are due to the Society on the 15th business day of the month to make the next month's issue.

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Sincerely, Susan T. Lance, DDS

Regional Representative
a.christy@NPTdental.com
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Amanda Christy

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