

Newsletter



February 2014

Vol.55 No.2

February Monthly Meeting: Complex Diagnosis: Longitudinal Tooth Fractures – Identification, Classification and Treatment

February Speaker:



Dr. Eric Rivera

Vertical Tooth Fracture

Cracks in teeth present a source of aggravation for patients and can provide a complex diagnostic dilemma for the dental team. Detection and classification are difficult at times. This seminar will discuss the identification, classification scheme and treatment rationale with alternatives, and prognosis for longitudinal tooth fractures including craze line, cuspal fracture, cracked teeth, split teeth and vertical root fracture.

Attendees will learn to articulate ways to identify longitudinally fractured teeth, review information the patient and dentist must consider regarding prognosis and understand the alternative and rationale for treatment of teeth with longitudinal fractures.

Dr. Rivera received his master’s degree and dental degree from the University of North Carolina School of Dentistry where he is currently the Jacob B. Freedland Distinguished Associate Professor, and serves as graduate program director and chair of the Department of Endodontics. Dr. Rivera is a diplomate of the American Board of Endodontics, a founder and former director of the College of Diplomates of the American Board of Endodontics, and was the recipient of the American Association of Endodontists 1996 Endodontic Educator Award.

The Tuesday, February 11, 2014 scientific lecture will begin at 6:00 p.m. followed by dinner and a business meeting at 7:30 p.m. To register please call/email the Society office or complete the registration form below. The Westin Georgetown Hotel is located at 2350 M Street, NW, Washington, DC 20037.

DENTSPLY Thank you for sponsoring.

Monthly Membership Meeting Reservation Form

Tuesday, February 11, 2014
Georgetown Westin Hotel | 2350 M Street NW

Scientific Lecture Dinner Meeting
6:00 p.m. - 7:30 p.m. **7:30 p.m. - 8:30 p.m.**

Active / Active Life / Metropolitan Member (No Charge)
 Guest (Dinner: \$50.00)

Name _____

Name of Guest _____

D.C. Dental Society 502 C Street, NE, Washington, DC 20002

Phone: 202-547-7613/ Fax: (202) 546-1482

Email: info@dcdental.org

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Letter From the President



We are DCDS: Passionate about our Profession, our Community, and our Future!

Dear Colleagues,

We are off to a great start this year. Dr. Marcus Blatz provided a stimulating presentation on ceramics in esthetic dentistry. Be sure to attend Dr. Eric Rivera's lecture on Vertical Tooth Fractures on February 11th. As a thank you to our active members in good standing who attend our February meeting you will receive a raffle ticket at the registration desk for a drawing for a bottle of wine, our gift to you. Be sure to complete our membership benefits survey to receive a yellow raffle for special prize.

The New Year always brings change, which includes the installation of Dr. Jeff Cole from Delaware as our new Fourth District trustee. Dr. Cole takes over for Dr. Maxine Feinberg who is now the President-Elect for the ADA. We also changed monthly meeting venue to the Georgetown Westin. I heard a lot of positive feedback about the lecture and hotel. We are working with the hotel to improve your experience at future meetings. As always we want to hear from you, so please provide your feedback on the venue and lectures to members of leadership and staff.

I recently received an anti-fluoridation email from a toothpaste company promoting their fluoride-free toothpaste. The *Fluoride Facts* are well known and can be found on ADA's website at <http://www.ada.org/4378.aspx>. I encourage you to provide the *Fluoride Facts* in your office.

I want to thank all of our members who volunteer to improve our profession and the oral health of our community. Dr. Daniel Howard completed his term as Chairman of the DC Board of Dentistry, please see Mayor Gray's letter of thanks on page 10. I want to thank Dr. Renee McCoy-Collins in advance for her service as the new Chairman. Lastly I want to thank our members, their staff, and family members who volunteered at the NBC4 Health & Fitness Expo and will be volunteering at Give Kids a Smile day. Your commitments to improving our resident's oral health are commendable.

Sincerely,

Paula

Paula L. Russo DDS MS
President, DC Dental Society

District of Columbia Dental Society *Newsletter*
The *Newsletter* is published monthly except July and August by the District of Columbia Dental Society. Printed issues of this newsletter are January, April and September. All other issues are going to be distributed electronically.

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Subscription is included in membership dues. The views expressed by the advertisements and member contributors do not necessarily reflect the opinions or official policies of the DC Dental Society and should not be considered as an endorsement.

Postmaster: Send address changes to the District of Columbia Dental Society *Newsletter*, 502 C Street, NE Washington, DC, 20002-5810

New Member Spotlight

- **Mistry Divesh, DDS**
3912 Georgia Avenue, NW
Washington, DC 20011
202-482-8195
dmistry@maryscenter.org
Temple University, 2013
General Dentistry
Resident Member
- **Kortlan A. Nelson, DDS**
St. Elizabeth's Hospital
100 Alabama Avenue, SE
Washington, DC 20032
knelson12342000@yahoo.com
202-299-5000
General Dentistry
Resident Member

DCDS Inducts New Members



From Left to Right: Dr.'s Chris C. Loukaitis, Sana Augustus, Paula Russo, Boris Kleyman



From Left to Right: Congressman Paul Gosar, Dr. Paula Russo, Dr. Markus Blatz

Help the Foundation Raise Funds!



Raising funds for the Foundation does not get any easier than this! The Foundation has an affinity program with TD Bank. This generous program can provide an annual sponsorship. All you have to do is open an account at TD Bank or link your existing account to the **“DC Dental Foundation” code A3891**. This potential sponsorship will help the Foundation reach and treat more of our community’s at-need residents.

If you do not currently bank at TD Bank:

Any bank associate can help you open an account and join the Affinity Program. Any TD Bank customer can join the Affinity Program benefitting The Foundation, so ask your friends, relatives, and business partners with TD Bank accounts to call 888-751-9000 and join too.

There is absolutely no cost to you.

Proposed DCDS Bylaws Amendments

Dear Members,

At the December 17, 2013 business meeting, the proposed Bylaws amendments listed below were read to the membership. The proposed amendments were submitted by Drs. Sally Cram, Patrick Grogan, and Alan Singer. The Constitution and Bylaws committee has reviewed these amendments and confirmed that they comport with DCDS and ADA Bylaws. Therefore, the Constitution and Bylaws Committee recommends that they be discussed and voted upon at the February 11 business meeting.

Current - 8.41 Delegate

Delegates shall be elected to a term of two (2) years with a limit of four (4) terms.

Proposed – 8.41 Delegate

Delegates shall be elected to a term of two (2) years with a limit of six (6) consecutive terms.

Current - 8.42 Alternate Delegate

Alternate Delegates shall be elected to a term of two (2) years with a limit of four (4) terms.

Proposed – 8.42 Alternate Delegate

Alternate Delegates shall be elected to a term of one (1) year

Current - 8.43 Tenure

No member shall serve more than 16 total years on the delegation.

Proposed to remove 8.43 Tenure

To view the complete copy of the Bylaws, please visit www.dcdental.org/2013bylaws.pdf.

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Recent 2013 Purchases

Dr. Philip Maiese
to Dr. Samantha Siranli
Washington, DC

Dr. Samir Naik
to Dr. Anita Kianimanesh
Falls Church, Virginia

Dr. Stephen Barsky
to Dr. Arousha Jahangiri
Washington, DC

Dr. Robert Shub to Dr. Sherman Telis
Washington, DC

Dr. Ray Gottlieb
to Dr. Antoinette Ramdath
Silver Spring, Maryland

Dr. Leslie Sabo to Dr. Michelle Borrus
Germantown, Maryland

Dr. Leslie Taylor to Dr. Sarah Wilmer
Richmond, Virginia

Dr. Ivan Miller to Dr. Payam Haghighi
Gaithersburg, Maryland

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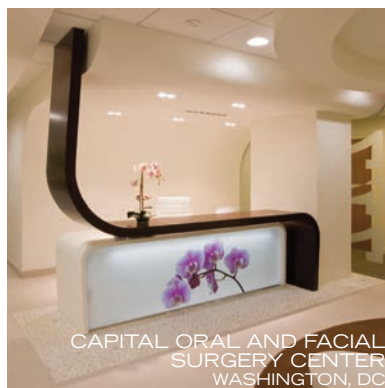
Call for Leadership Nominations

The Society will hold a call for nominations for leadership positions at the April 8, 2014 monthly meeting. The following Board of Director's positions are up for nomination: President-Elect, Vice President, Treasurer, Secretary and four (4) Board of Director's positions. The President-Elect serves a one year term and ascends to the Presidency. The Vice President serves a one year term. The Treasurer and Secretary serve three (3) year terms. The Board of Directors serve two (2) year terms. If you are interested in a position on the Board of Directors.

There are openings on the Nation's Capital Mid-Atlantic Dental Meeting Committee and the Advisory Committee to the Nation's Capital Mid-Atlantic Dental Meeting Committee. The Nation's Capital Mid-Atlantic Dental Meeting Committee has three (3) open positions, which serve three (3) year terms. There is one (1) open position on the Advisory Committee to the Nation's Capital Mid-Atlantic Dental Meeting, which serves a five (5) year term.

There are four (4) open positions on the DCDS Foundation Board of Directors. Each position serves a three (3) year term. If you are interested in serving on the Foundation Board of Directors please contact Dr. Sally Cram.

If you are interested in being nominated for any leadership position, please contact Mr. Todd Philbrick, Executive Director at 202-547-7613 or by email toddp@dcdental.org.



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2014 Nation's Capital Mid-Atlantic Dental Meeting

On March 13 – 15, 2014 the District of Columbia Dental Society invites you to participate in the largest dental meeting in the Mid-Atlantic region. Online registration is now open for the 82nd Annual Nation's Capital Mid-Atlantic Dental Meeting. To register, visit www.midatlanticmeeting.org.

The meeting will feature three days of world class continuing education. Courses will be offered for all

members of the dental team with educational tracks offered for dentists, hygienists, assistants and staff members.

Hands-on workshops will include a local anesthesia refresher course for hygienists, optimum strategies for maximizing the quality of dental images, temporary veneers, OSHA, inspired hygiene, oral surgery and implants just to name a few.

Volunteer Opportunities are a Membership Benefit

Members and staff who chose to help us by volunteering will have their registration fee waived for the meeting.

Volunteer opportunities include:

Speaker Escorts:

If you know any of the speakers well, please volunteer to escort them through our meeting. Escorts ensure that the clinician's experience at the meeting is a great one. In addition to some quality time with great dental minds, you can earn CE credits necessary for licensure.

Room Captains:

Help at the door taking tickets, answering questions, make sure that things go smoothly for the speaker and you can earn CE credits necessary for licensure. Both dentists and staff are eligible to be room captains.

The escort and room captain positions fill up quickly. Please contact Dr. Catherine Dietrich Pulse at 202-363-6177 or email at cath1dietrich@hotmail.com if you are interested in volunteering.

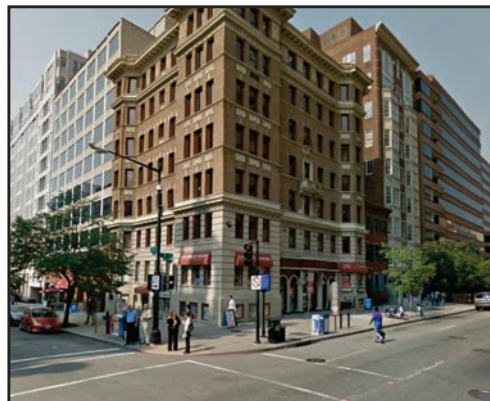
Information Booth:

Questions, Questions, Questions? Help make sure our guests get the information they want to make their visit great. Please contact Dr. Scott Hetz at 202-659-2552 or email at advancedendo@rcn.com to help.

Again, volunteers have their registration fee waived. So instead of just coming to the meeting this year, but a part of it, and help make our Society's meeting a great one!

Downtown DC Medical Office Suites Available

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JOHN SCHLEGEL
202 534 3603
WASHINGTON, DC
john.schlegel@colliers.com

ALEX DUCKWORTH
202 534 3608
WASHINGTON, DC
alex.duckworth@colliers.com



82nd Annual
NATION'S CAPITAL
MID-ATLANTIC DENTAL MEETING

MARCH 13-15, 2014
WASHINGTON CONVENTION CENTER



WWW.MIDATLANTICMEETING.ORG

Foundation Corner

Many of us go about our daily routines without much thought for how our actions affect other people. Something that may seem so minor to us can have a profound affect on another person's life. Whether it is providing a free cleaning in our office for a patient who is out of work or volunteering for a Foundation community event, we often forget the impact that our profession can make. I was reminded of this as I participated in the DC Dental Society's Foundation sponsored booth at the NBC4 Health & Fitness Expo held January 11 and 12 at the DC Convention Center.

Thirty six dentists and volunteers representing the DC Dental Society provided oral cancer and dental screenings, information on dental disease prevention, and dental referrals to over one thousand community attendees over the course of the Expo. This was the second year that our Foundation had a booth. As I sat at the "Ask the Dentist" station, a woman walked up and introduced herself as Catherine. She remembered me and two other volunteers and said she just stopped by to say "thank you". She explained that she had visited our booth last year and had an oral cancer screening. One of our volunteers saw a suspicious lesion along her tongue. She said her dentist had been watching her lichen planus but had not been overly concerned at her last visit. We referred her back to her dentist for a biopsy and she saw an oral surgeon and was diagnosed with dysplasia. She was so grateful that our dentists

provided the free screening and that we took the time to talk to her and explain what she needed to do. She ended by saying, "You all saved my life and I am so grateful!" It took less than 2 minutes for our volunteer to do the oral cancer exam but it had a very profound effect on this woman's life. And as I listened, it had a profound effect on my life too. I was reminded that giving is its own reward.

We saw many people at this year's expo who were in desperate need of dental treatment. Many were out of work or had lost their dental insurance. Many were homeless people who were living in shelters or on the streets. Our volunteers treated them with respect, listened to their stories, provided oral health information and referred them to clinics or DC Society member dentists to get care.

The moral to this story is that each and everyone one of us is in a position to do small acts of kindness every day that can make a profound difference in another person's life. Consider volunteering at the Foundation's Give Kids a Smile Day or at our community oral health events. The need is great and the rewards are immeasurable. In the word of Mother Teresa, "We cannot do great things on earth...we can only do small things with great love."

Sally Cram
DCDS Foundation President



From Left to Right: Drs. Kathleen Frankle, Gary Kaihara, Margaret Culotta-Norton



From Left to Right: Drs. Margaret Culotta-Norton, Derek Eiland, Kathleen Frankle, Ms. Doreen Gentzler, Gary Kaihara, Sally Cram

From Left to Right: Drs. Fred Lee, Sally Cram, Adam Eskow, Caroline Eskow, Alexandra Thomson, Vandana Soti, Margaret Culotta-Norton

Give Kids a Smile Day



Give Kids a Smile day will be held on Friday, February 7 at Howard University College of Dentistry. The DCDS Foundation expects to treat over 150 children from C.W. Harris and Kimball Elementary Schools.

If you are interest in volunteering or making a monetary donation, please contact the DCDS Office at 202-547-7613.

Got Wine?

Come join the excitement at our annual Foundation sponsored "Wall of Wine!"

Come join in the excitement for the 2014 DCDS Foundation "Wall of Wine" Fundraiser. The "Wall of Wine" will once again be open on March 13, 14 & 15th inside the NCDM Exhibit Hall.



There are several ways that you may participate. Start your gift list now!

1. Visit the Wall of Wine table at the DCDS monthly meetings and give a tax deductible donation that will help us to stock the Wall.
2. Purchase \$25 "wine pull" tickets at the Wall of Wine table at monthly meetings and give them to your staff or other colleagues as gifts.
3. Purchase gift certificates for "wine pulls" that your referring dentists or staff may use at the Wall of Wine in March.

4. Consider donating a few of your favorite bottles from your home wine cellar. Donated wines must have a minimum retail value of \$25.

5. Ask your family, friends and patients for wine bottle donations. Give them an opportunity to donate to our Foundation and support a great cause. We'll put it to good use for charity and you'll feel good helping others.



All contributions are tax deductible. Please contact Sally Cram at 202-785-3021 or drgram@yahoo.com if you are interested in donating bottles of wine and Taryn Habberley at our Society office (202) 547-7613 or email her at thabberley@dcdental.org to make donations or purchases.

Thank you for helping us to help others.



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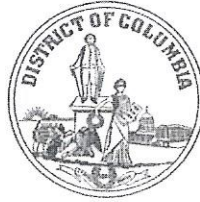
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Member Spotlight



VINCENT C. GRAY
MAYOR

January 9, 2014

Dr. Daniel Howard, Jr.
1622 Allison Street, N.W.
Washington, DC 20011

Dear Dr. Howard:

On the conclusion of your tenure as Chairperson of the District of Columbia Board of Dentistry, I want to express my sincere gratitude to you for your service.

Your efforts have demonstrated to District residents the true commitment and dedication of a civic leader. As Mayor, I appreciate the time, energy, expertise and thoughtfulness that you have provided through your tenure as Chairperson of the Board of Dentistry. I hope that you are proud of your invaluable contribution to the District.

Again, thank you, and please continue to be a model of citizen participation and commitment.

Sincerely,


Vincent C. Gray
Mayor

DC Political Update



San Juan, Puerto Rico was the location of this year's ADA Lobbyist Conference which took place December 5-7, 2013. The DCDS was represented by Dr. Eugene Giannini who heads the DCDS Public Policy Committee. The event brought together representatives from 35 states to discuss legislative policies and issues impacting dentistry at the state and federal level. Dr. Giannini also attended the national

ADPAC Conference January 10-11th in Scottsdale, AZ. This conference focused upon the impact ADPAC is making in promoting issues vital to dentistry among our elected officials. ADPAC's goal to increase ADA member awareness and participation was highlighted. More information on ADA's legislative agenda and ADPAC can be found on ADA.org or feel free to contact Dr. Giannini at eugene@smiledc.com.

OSHA Update

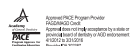
"Exposure to hazardous chemicals is one of the most serious threats facing American workers today," said U.S. Secretary of Labor Hilda Solis. "Revising OSHA's Hazard Communication standard will improve the quality and consistency of hazard information, making it safer for workers to do their jobs and easier for employers to stay competitive."

The Hazard Communication Standard (HCS) is now aligned with the Globally Harmonized System of Classification and Labeling of Chemicals (GHS). This update to the Hazard Communication Standard (HCS) will provide a common and coherent approach to classifying chemicals and communicating hazard information on labels and safety data sheets. Once implemented, the revised standard will improve the quality and consistency of hazard information in the workplace, making it safer for workers by providing easily understandable information on appropriate handling and safe use of hazardous chemicals. This update will also help reduce trade barriers and result in productivity improvements for American businesses that regularly handle, store, and use hazardous chemicals while providing cost savings for American businesses that periodically update safety data sheets and labels for chemicals covered under the hazard communication standard. For more information, visit www.osha.gov/dsg/hazcom/index.html.



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Classified Ads

Practice For Sale Near DC:

Dental office - 2 Ops - for sale or lease on Dupont Circle. 7x24 hour access. Call 202-250-1491. Thank you.

Job Opportunity:

Dupont Circle dentist office seeking part time or full time associate dentist familiar with Endo and basic extraction procedures. Please call 202.271.6323 to set up an interview. Ask for Dr. Minovi.

Practice Buyers Wanted:

For great practices in the Virginia area. We have many practices available for sale in the Virginia area. Are, you tired of being an employee in a dead end job? Call us for a FREE consultation to find out about these opportunities. Contact The McNor Group at 410-321-4444 ext. 103 or email at mcnor@mcnorgroup.com.

Sellers Wanted:

We have qualified buyers with 100% funding approval that want to buy a practice in Virginia. The baby boomers are starting to sell and this is a great time to transition your practice. We get excellent practice and sell the practice in a timely, healthy manner. Contact The McNor Group at 410-321-4444 ext. 103 or email at mcnor@mcnorgroup.com.

Practice For Sale Near DC:

District of Columbia NEW LISTING THIS FALL: This practice is located in an upscale popular NW Washington DC professional building. The practice has 4 fully equipped treatment rooms that were purchased only 3 years ago. The owner is ready to retire. This is a fee for service practice and the owner refers out much of the specialty work. This practice has a big upside as the owner has cut back on his hours in recent years. This one will sell fast! Get in touch with us on this one. General Dentist Available upon request. For inquiries, please contact McNor Group at 410-321-4444 ext. 103 or email at mcnor@mcnorgroup.com.

Practice For Sale Near DC:

District of Columbia NEW LISTING THIS FALL: This practice is located in an upscale popular NW Washington DC professional building. The practice has 4 fully equipped treatment rooms that were purchased only 3 years ago. The owner is ready to retire. This is a fee for service practice and the owner refers out much of the specialty work. This practice has a big upside as the owner has cut back on his hours in recent

years. This one will sell fast! Get in touch with us on this one. General Dentist Available upon request. For inquiries, please contact McNor Group at 410-321-4444 ext. 103 or email at mcnor@mcnorgroup.com.

Practice For Sale Near DC:

This is a fantastic practice and will sell quickly. The office is opened four days a week and has a big growth potential and upside. There is no Website or marketing now and when the new owner introduces both of these the practice will grow. The lease for the space if very reasonable. General Dentist \$900,000. For inquiries, please contact McNor Group at 410-321-4444 ext. 103 or email at mcnor@mcnorgroup.com.

Practice For Sale Near DC:

This practice has 3 fully equipped treatment rooms and is located in 1100 square feet in a high profile Washington DC area. The practice adjusted earnings are about \$400,000 and after the debt service is paid out of that by the buyer they will still have over \$300,000 in adjusted earnings. The seller wants to stay on after the sale for up to a year. (part time).The practice is Fee For Service but does have some PPOS. General Dentist \$700,000. For inquiries, please contact McNor Group at 410-321-4444 ext 103 or email at mcnor@mcnorgroup.com.d sell the practice in a timely, healthy manner. Contact The McNor Group at 410-321-4444 ext. 103 or email at mcnor@mcnorgroup.com.

Practice For Sale Near DC:

V-6 – Location – Springfield. This is a real gem! Both the practice and condo are for sale. This is a very modern updated office with new equipment and furnishings. This practice will sell quickly as it is in the very popular Springfield area of Northern,, Virginia. The seller is motivated to sell and ready to transition their practice. The office is in a 1100 square foot space with four fully equipped treatment rooms. This practice is in a fast growing area and gets many new patients. The practice refers out ortho, pedo and surgery so if the buyer does any of these the practice will grow in those areas. It is hard to find practices in the area that include the property which makes this one very attractive.

Type – General Dentist; Revenue - \$750,000; Status – Active. For inquiries, please contact McNor Group at 410-321-4444 ext. 103 or email at mcnor@mcnorgroup.com.

Practice For Sale Near DC:

Maryland, M-7 – Location – Hagerstown. This is one of the best dental office and dental teams that we have seen in over 50 years of serving the profession. Both the practice and the free standing 7 year old building are for sale. This Fee for service solo owned practice has grossed between \$1,100,000 to \$1,300,000 for the past 4 years. There are 8 fully equipped treatment rooms, with one equipped with everything except a dental chair as they use the room for wheel chair patients and one room that fully plumbed with no equipment for a total of 10. The building has wonderful parking and is in a 4800 square foot space. This practice will be a good fit for an experienced general dentist or a prosthodontist. The staff is a 10+ on a scale of 1 to 10. There is also a 10+ practice administrator/office manager who also will be staying on after the sale. The seller is motivated to sell this year and wants to have the transition in place by June/July of 2014. This is simply a gem in every way. The area and location is one of the fastest growing areas in Maryland as it has become a bedroom community for the DC Metro area.

Type of practice – General (also could be good for a prosthodontist). Gross Revenue - \$1,000,000 plus. Status

–Active. For inquiries, please contact McNor Group at 410-321-4444 ext. 103 or email at mcnor@mcnorgroup.com.

Practice For Sale Near DC:

Busy Two Dentist General Practice - Northwest DC, grossing \$1.8 million. 2900 active patients, 6 operatories, Eaglesoft software, 11 terminals. Leasing 1800 Sq. Ft. one block from Cleveland Park Metro. Street parking available. Sale By owners. Send CV to: dentalsale@rcn.com.

Equipment for Sale:

FOR SALE! Like new A-de Chair mounted unit Model #334. I recently purchased the practice from a retiring dentist. This unit was purchased less than 5 years ago and was in his second operatory. This unit was barely used as it was his back-up chair. It's fiber-optics are functioning well. Touch pad controller. Four positions for handpieces. Basic light (Not an LED). You will need your own adapter for your chair in order to mount the unit to your respective chair. Asking \$2150, OBO. Set of Dr & assistant stools for sale. Hydraulics are functioning well, but they need new upholstery. Asking \$100 per stool. Sorry, Pick up ONLY! For inquiries please email drnhalim@gmail.com or call 203-768-9013.

Are you in violation of HIPAA?

If you are currently sending protected health information such as digital x-rays, treatment notes or referrals via regular email, you are very likely disclosing patient health information and could be fined up to \$10,000 per email.

HIPAA Requires Protected Health Information be Secured from Unauthorized Disclosure

Patient X-Rays
Treatment Notes
Patient Referrals

Sending Using Regular Email Providers is Insecure
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